



Port of Woodland
Business is better here.

Tenant Newsletter

Port of Woodland Tenant Newsletter – Winter Quarter 2012

Port launches tenant appreciation program

Effective the first of the new year, the Port of Woodland board of commissioners and staff have undertaken a new tenant appreciation program.

The program is designed to not only let you all know how much we appreciate you bringing your business to the port, but also to help build a network not only between the port and our tenants, but also from tenant to tenant.

Elements of the program include:

- **Tenant Awards:** We're going to start giving out annual awards to port tenants, recognizing one business in each of the following areas – facilities improvement; business growth; and the overall tenant of the year. Criteria and a selection process for each award is being written right now and we'll send you something in the mail as soon as its finished. We aim to name our first award winners in April 2012.
- **Tenant Breakfast:** In 2011, we had our first tenant breakfast, where we bought your breakfast and shared a little information with you, then took advantage of the opportunity to hear from the tenants in attendance as well. Staff and commissioners feel like a number of tenant concerns have been addressed as a result of this breakfast. We'll do the breakfast again this year – likely in May.
- **Tenant Forum:** In addition to the Tenant Breakfast, we're going to put together a Tenant Forum this year, moderated by Scot Walstra of the Cowlitz Economic Development Council. We'll provide snacks and something to drink, but port staff and commissioners will not be

Vendor Highlights

We in the port office oftentimes are visited by vendors who have offerings that might be of help to our tenants.

We always listen to what they have to offer and when we hear about things that might be useful to you, we want to pass them along.

Here are the first couple of those items. The Port of Woodland is not endorsing or recommending these companies and/or services, simply providing this information in case you might find it helpful.

TCMS

Temp Control Mechanical Service (TCMS) is the Northwest's leading single source provider of heating, ventilation and air conditioning service. Their specialty is solving the heating,



cooling and environmental issues that challenge today's building owners and managers. If you're interested in having your heating and cooling systems evaluated, or establishing a preventative maintenance schedule for your leasehold, more information can be found by emailing Sarah

Henderson by clicking [here](#), or by telephone at 360-575-1538.



Umpqua Bank

Umpqua Bank recently visited the port to share information about their commercial

present at this meeting. It'll truly be an opportunity for you to share your concerns, issues, or kudos without having anyone from the port in the room at the same time, have a moderated discussion designed to be of value to you.

- **[Christmas Open House](#)**: It is our intent to put together a Christmas Open House at the port office this year, as well. Just a way to tell you all how much we appreciate you and wish you a happy holiday season.

Certainly, more details about all of these items will be announced, as they come up and we'll send out invitations when appropriate.

lending. Umpqua, one of the strongest community banks in the nation, has money available for commercial lending and is familiar with the Woodland area. For more information, you can email Dominique Merriweather by clicking [here](#), or by telephone at: 360-256-2170.

If you know of other vendors that you'd like to see the port include in these newsletters because they might help another tenant, please forward the information to Nelson Holmberg at the port office. You can email him by clicking [here](#).

Chilton Logging becomes newest port tenant

We're pleased to introduce Chilton Logging as the newest tenant at the Port of Woodland.

Chilton has moved into the office space in 1395 Down River Drive, Suite E, which was formerly occupied by AmeriCoatings until late 2010.

By moving into this office space, Chilton brought us to 100 percent occupancy in our built space across the port.

If you're in the area, feel free to stop in and say hello to Robin, Craig, Marlene and the gang. Welcome to the port Chilton Logging!

Guild Road Improvement Project gets underway

The long-promised Guild Road Improvement Project, a partnership between the port and the City of Woodland, with funding from the US Economic Development Administration (EDA), will be built this year.

The city will put the project out to bid in late February or early March, with construction expected to begin in June. The project should be completed by October.

If you've been out to Guild Road recently, you've likely noticed that tree removal has begun, and staking, locates and other survey markings have been done.

Maintenance review expected for summer 2012

This spring, the port will extend a request for proposals for an extensive maintenance review of the buildings and grounds at the Down River Drive Park. We expect the review to occur in early summer, and any repairs to follow closely after that.

Coming events

Noahs Ark and the Port of Woodland will co-host an "After Hours" event sponsored by the Woodland Chamber of Commerce on Thursday, Feb. 23 from 5-7 p.m. The event will be at the Noahs Ark facility (1670 Schurman Way) and all port tenants are invited.



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