

CERB Administered Programs



WASHINGTON'S ECONOMIC FUTURE

Background

In 1982 Legislature created CERB and established the mission:

"Foster economic development through stimulation of private investment and job opportunities for the general welfare of state inhabitants..." RCW 43.160



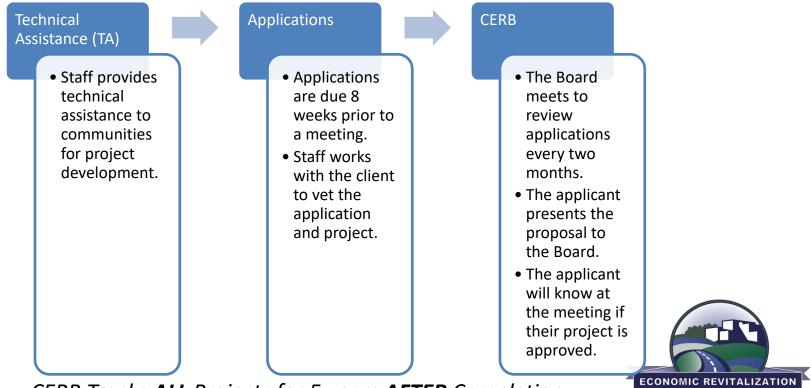
CERB is designed to finance:

Public infrastructure construction to support private business development Public broadband infrastructure to provide high-speed, open-access service for rural underserved communities.

Economic development, site readiness, and broadband planning

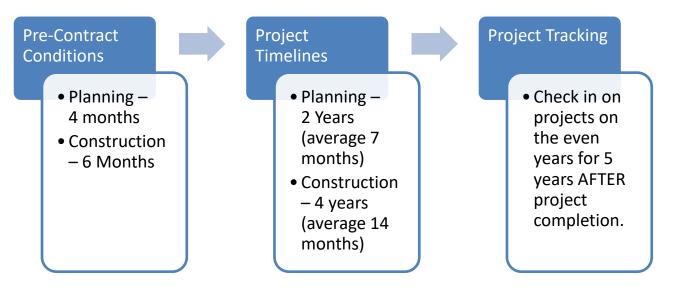


How CERB works



CERB Tracks ALL Projects for 5 years AFTER Completion

How CERB works





Partner

Committed Private

<u>Grants</u>

Planning

Economic Development Site Readiness Broadband

Programs

Private business needs public infrastructure to:

- Site, expand, be retained
- Create and retain jobs
- Complete private capital project

Planning has been completed and project is deemed feasible

Loans/Limited Grants

Project is in a rural county/community

Development

Φ

Prospectiv

Public infrastructure is needed to:

- Recruit private industry to the community
- Job creation
- Private Investment

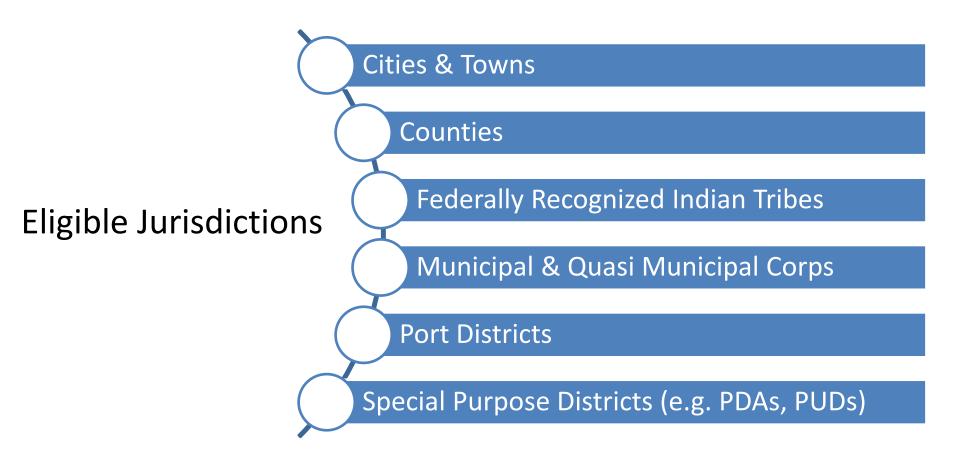
Planning has been completed and project is deemed feasible

Project is in a rural county/community

Project is in unserved or underserved area

Project has a committed ISP

Rural Broadband



Construction Eligible Public Facility Projects

Activities

- Acquisition
- Construction
- Reconstruction
- Rehabilitation
- Repair
- Replacement
- Planning for all activities & systems

Systems: Improvement of:

- Building or Structures
- Broadband/Telecommunications
- Bridges
- Domestic & Industrial Water
- Earth Stabilization
- Electricity
- Natural Gas
- Port Facilities
- Railroad
- Roads
- Sanitary Sewer
- Storm Water
- Transportation

Planning Grants Eligible Activities

Economic Feasibility

Environmental Impacts

Capital Facilities

Land Use

Permitting



*Different set of minimum requirements to complete, then the economic development minimum requirements

Funding Limits

- Construction Up to \$5,000,000 per project
 - Grant eligible only to the extent a loan is not financially possible
 - Construction Grant: Up to 25% of total award, determined by the underwriting process and the Debt Service Coverage Ratio.
 - Applicant can request up to a 3 year deferral for the first payment.
 - Cash Match 20% for Committed Private Partner/Rural Broadband
 - Cash Match 50% for Prospective Development
 - 1%-3% interest rate
 - Not to exceed 20 year loan term
- Planning Grant– Up to \$100,000 per project
 - \$50,000 grant per project, for planning activities that <u>will not</u> lead to CERB construction project.
 - \$75,000 grant per project for planning activities that <u>could</u> lead to CERB construction project.
 - \$100,000 grant per project for achieving site readiness, that <u>could</u> lead to CERB construction project.



– Cash Match 20%



Committed Private Partner/Prospective Development

Median Wage Requirement

Median wage of the jobs created, must by higher than the current median wage, within 5 years of the public project being completed.

Adams	\$20.19	Grays Harbor*	\$22.74	Pierce	\$27.75
Asotin	\$22.37	Island	\$24.42	San Juan	\$28.34
Benton	\$27.28	Jefferson*	\$24.66	Skagit*	\$25.94
Chelan	\$21.52	King	\$42.76	Skamania*	\$23.93
Clallam*	\$22.95	Kitsap	\$25.50	Snohomish	\$30.41
Clark	\$27.94	Kittitas	\$22.44	Spokane	\$25.19
Columbia	\$27.68	Klickitat	\$24.41	Stevens*	\$23.20
Cowlitz*	\$27.72	Lewis*	\$24.47	Thurston	\$27.70
Douglas	\$20.69	Lincoln	\$24.35	Wahkiakum*	\$23.30
Ferry*	\$22.19	Mason*	\$22.63	Walla Walla	\$23.36
Franklin*	\$21.51	Okanogan*	\$19.02	Whatcom	\$25.89
Garfield	\$22.14	Pacific*	\$21.64	Whitman	\$25.74
Grant*	\$21.50	Pend Oreille*	\$22.75	Yakima*	\$19.96

Source: Washington Employment Security Department, Labor Market & Economic Analysis Branch, Vancouver Office. 2022. *Identifies Distressed Counties (2022) Blue Counties are Rural Counties Updated 11-2023

NOTCERB may NOT financeEligibleprojects which:

- Result in retail development
- Facilitate gambling
- Displace jobs from one part of the state to another
- Are outside the applicant's jurisdiction
- Are for the deployment of publicly-owned telecommunication network infrastructure ("backbone") solely for the sake of creating competitive, publicly-owned telecommunication network infrastructure.

Jobs (FTEs)		Private Investment*		State & Local Tax Revenue*		Assessed Valuation*	
Estimates	Actuals	Estimates	Actuals	Estimates	Actuals	Estimates	Actuals
175	211	\$2,500,000	\$16,613,000	\$1,219,840	\$1,167,534	\$2,358,058	\$10,662,400





Project	CERB	Match
2012: SEPA Permitting Planning	\$50,000	\$20,000
2013: Foods in Season Building #15	\$499,000	\$2,025,429
2016 Industrial Building #18	\$2,000,000	\$3,750,297
2020: Industrial Building #20	\$1,440,873	\$5,559,129
Total Investments:	\$3,989,873	\$11,354,855
*Some projects are still in the 5 year reporting period		

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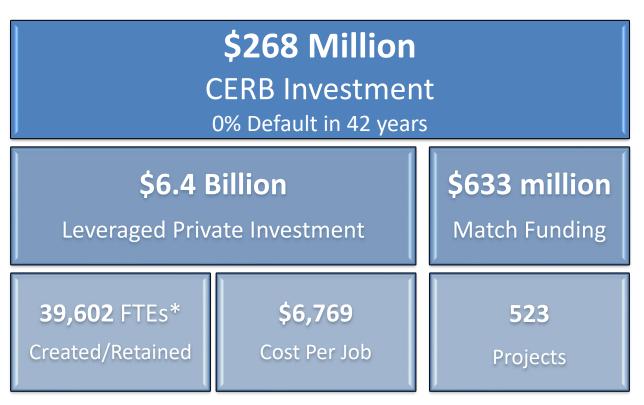
Jobs (FTEs)		Private Investment*		State & Local Tax Revenue*		Assessed Valuation*	
Estimates	Actuals	Estimates	Actuals	Estimates	Actuals	Estimates	Actuals
1,324	1,515	\$36,000,000	\$36,000,000	\$2,313,945	\$2,250,000	\$5,000,000	\$5,072,474





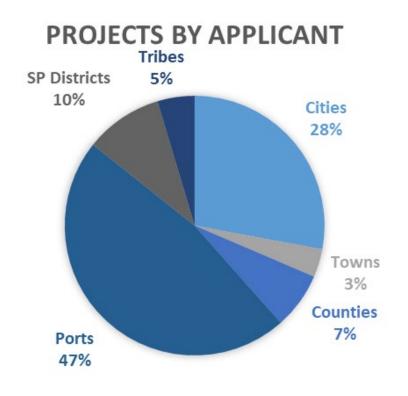
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Project	CERB	Match
2019: Wallula Dodd Water System Project	\$3,000,000	\$14,031,950
Total Investments:	\$3,000,000	\$14,031,950
*Some projects are still in the 5 year reporting period.		

Core CERB 1982-2024

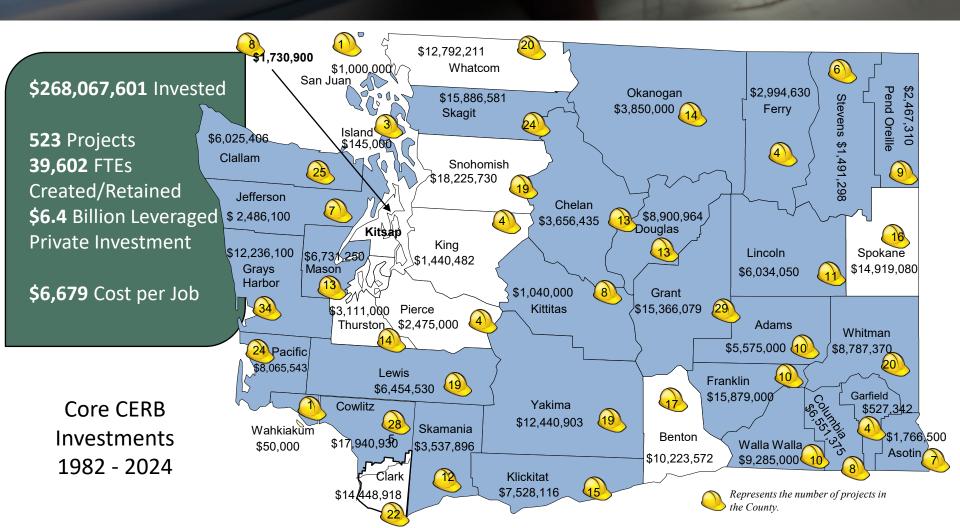


*Created and retained jobs are full-time permanent high-wage jobs, not construction jobs.

Core CERB 1982-2022













Project	CERB	Match
2019: Port of Columbia Broadband Planning Study	\$26,625	\$7,500
2021: Dayton Community Broadband Project	\$2,000,000	\$1,247,493
Total Investments:	\$2,026,625	\$1,254,493

Connections*		Internet Service Providers*		
Estimates	Actuals	Estimates	Actuals	
1,287	1,424	5	3	

*Projects are still in the 5 year reporting period.

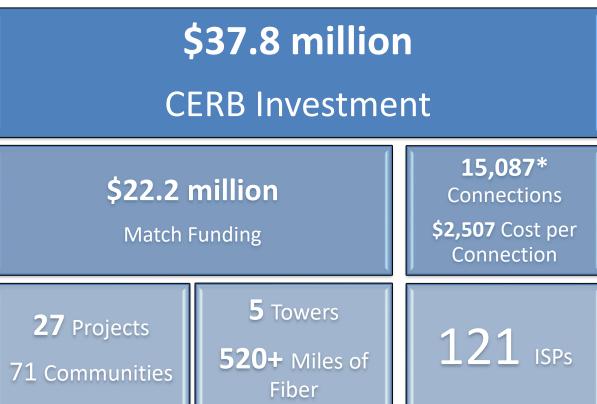


Project	CERB	Match
2008: Telecommunication Study	\$25,000	\$73,839
2018: Last Mile Fiber Construction Project	\$2,000,000	\$2,043,800
2021: Malden/Pine City FTTx Project	\$1,734,921	\$867,460
Total Investments:	\$2,026,625	\$1,254,493
*During the superstill in the European entire superiord		

Connections*		Internet Service Providers*		
Estimates	Actuals	Estimates	Actuals	
1,802	1,533	5	5	

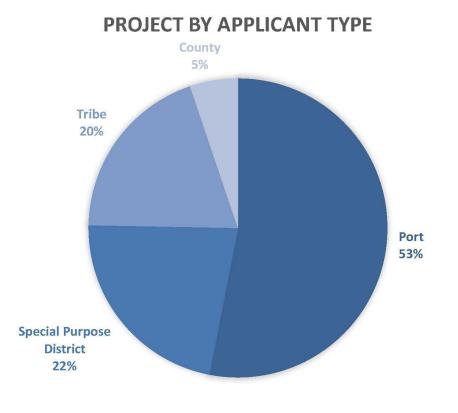
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Rural Broadband 2018-2022



*13,871 are household connections that facilitate virtual education, ecommerce, telework, and telemedicine

Rural Broadband 2018-2022



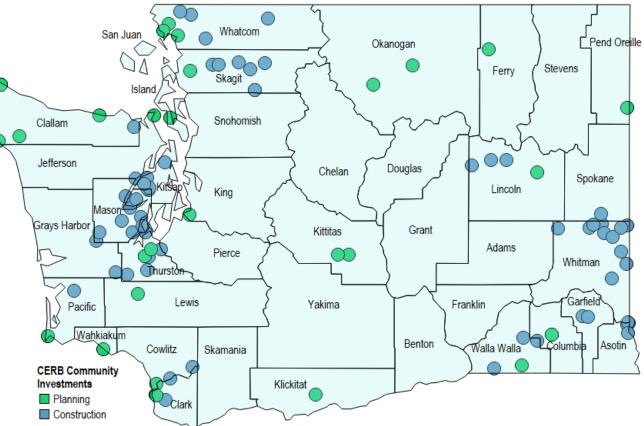


CERB Rural Broadband Investment 2018-2023

\$37,819,319 Invested

27 Projects
~71 Communities
~15,087 Connections
~121 ISPs
5 Towers
~520 miles of fiber

\$2,507 Cost per Connection



Project Tracking



Job creation, wages, and private investment

Tracked for 5 years <u>after</u> a project is complete.



Current Available Funding

	2023-25	Awarded	Available**
Core CERB	\$50,737,705	\$24,998,000	\$26,945,855

**Includes de-obligated funds

Funding Limits

Program	Project Max	Grant Max	Match (project total)
Planning	\$100,000	100%	20%
Prospective Development	\$3,000,000	Up to 25%	50%
Rural Broadband	\$3,000,000	Up to 25%	20%
Committed Private Partner	\$5,000,000	Up to 25%	20%



Loan/Grant Financing Criteria & Eligibility Model

				Loan Years					
	Eligible for Grants		1-10 Years		11-15 Years		16-20 Years		
DSCR	Rural	Urban	Distressed	Non-	Distressed	Non-	Distressed	Non-	
	County/	County	County	Distressed	County	Distressed	County	Distressed	
	Community			County		County		County	
1.0-1.25	25%	No	1.00%	1.50%	1.25%	1.75%	1.50%	2.00%	
1.26-1.49	15%	No	1.25%	1.75%	1.50%	2.00%	1.75%	2.25%	
1.50-2.49	No	No	1.50%	2.00%	1.75%	2.25%	2.00%	2.50%	
2.50+	No	No	2.00%	2.50%	2.00%	2.75%	2.50%	3.00%	

Application and Meeting Dates

Construction	Planning	Board Meeting
July 15, 2024	July 29, 2024	September 19, 2024
September 16, 2024	September 30, 2024	November 21, 2024
November 18, 2024	December 3, 2024	January 16, 2025



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