



May 15, 2025

About the Washington SBDC

Helping Washington Businesses
Grow & Succeed

The Washington Small Business Development Center (SBDC) is a network of more than 40 business advisors who work with small business owners across the state to help them start, grow or buy/sell a business.



Together...we help Washington businesses grow & succeed

SBDC Program History

- Small Business Act enacted into law in 1980.
- America's SBDC consists of 63 programs across the country. It's the most comprehensive small business assistance network in the United States and its territories.
- U.S. Small Business Administration (SBA) co-operative agreement
- Hosted by Washington State University (WSU) since inception in 1980
 - Housed in WSU's Office of Research

SBDC Stakeholders and Partners

- U.S. Small Business Administration
- Washington State University
- Washington State Department of Commerce
- Subrecipient contract centers:
 - Center for Inclusive Entrepreneurship
 - Economic Alliance of Okanogan County
 - Green River College
 - Highline College
 - Western Washington University
- Various economic development organizations

Washington SBDC Network

Mission

Helping Washington businesses grow and succeed through advising, education and research.

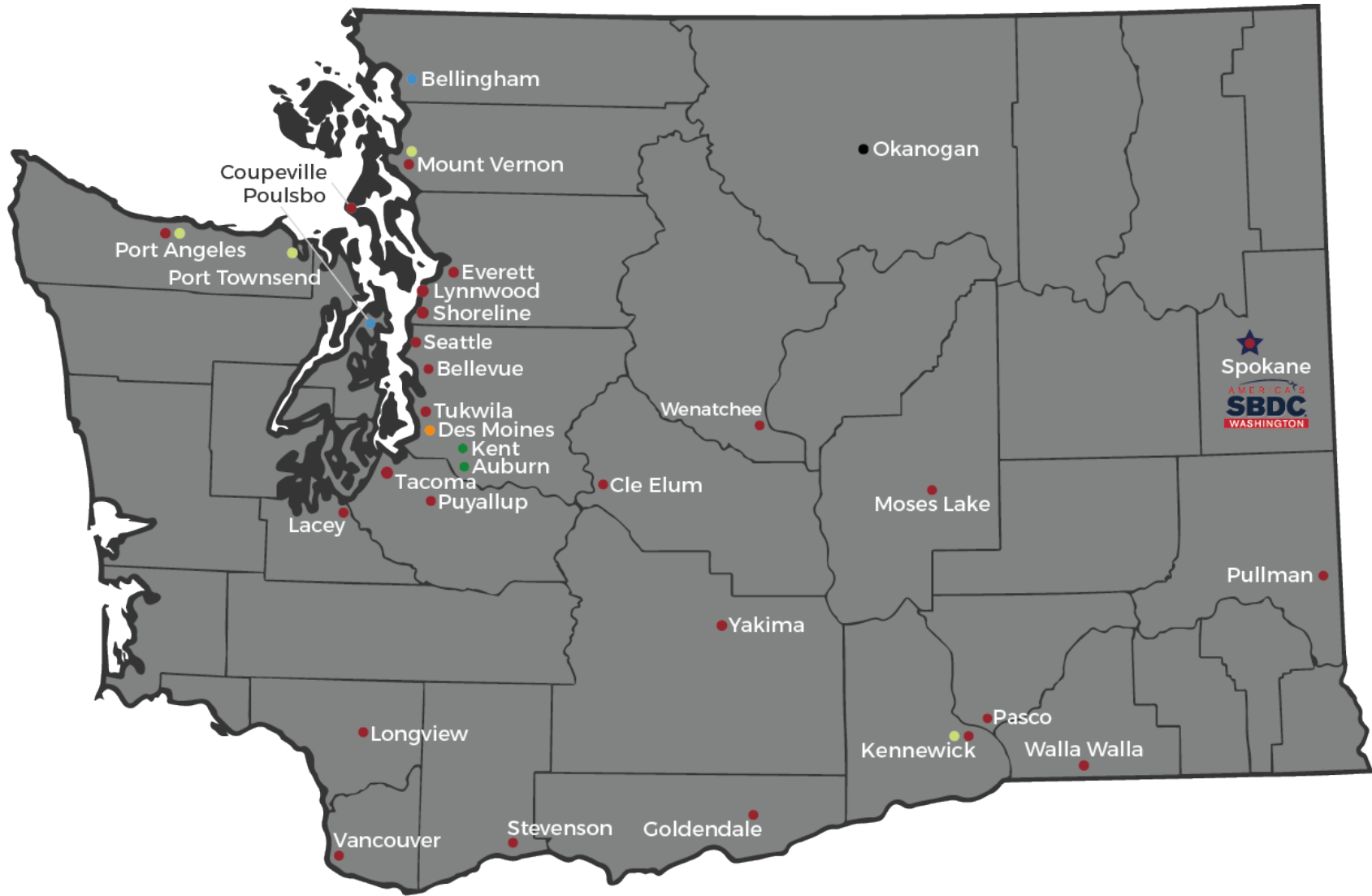
Vision:

To be Washington's world-class business advising service.

Values:

Innovation | Integrity | Collaboration

Washington SBDC Locations





Washington SBDC
Lead Center



WASHINGTON STATE
UNIVERSITY



HIGHLINE
COLLEGE



the Economic
Alliance



CIE
CENTER FOR
INCLUSIVE
ENTREPRENEURSHIP



Green River
COLLEGE



WESTERN
WASHINGTON
UNIVERSITY
MAKE WAVES.

No Cost Advising Services

The Washington SBDC is your resource for expert advising, management training and market intelligence.

SBDC business advisors offer one-on-one, no cost, confidential advising to help you make informed business decisions in many areas of specialty and experience.

Planning or growing your business

- Analyzing financial statements
- Acquiring capital and managing cash flow
- Buying or selling businesses
- Exporting to markets around the world
- Market research
- Business systems and record keeping
- Getting and keeping customers
- Cost-cutting strategies
- Finding and keeping qualified employees
- Succession planning



How do we accomplish our mission?



Low or no cost training services

- On demand or live webinars
- Facilitated by expert SBDC advisors



2024 Training



4,620

Training Attendees

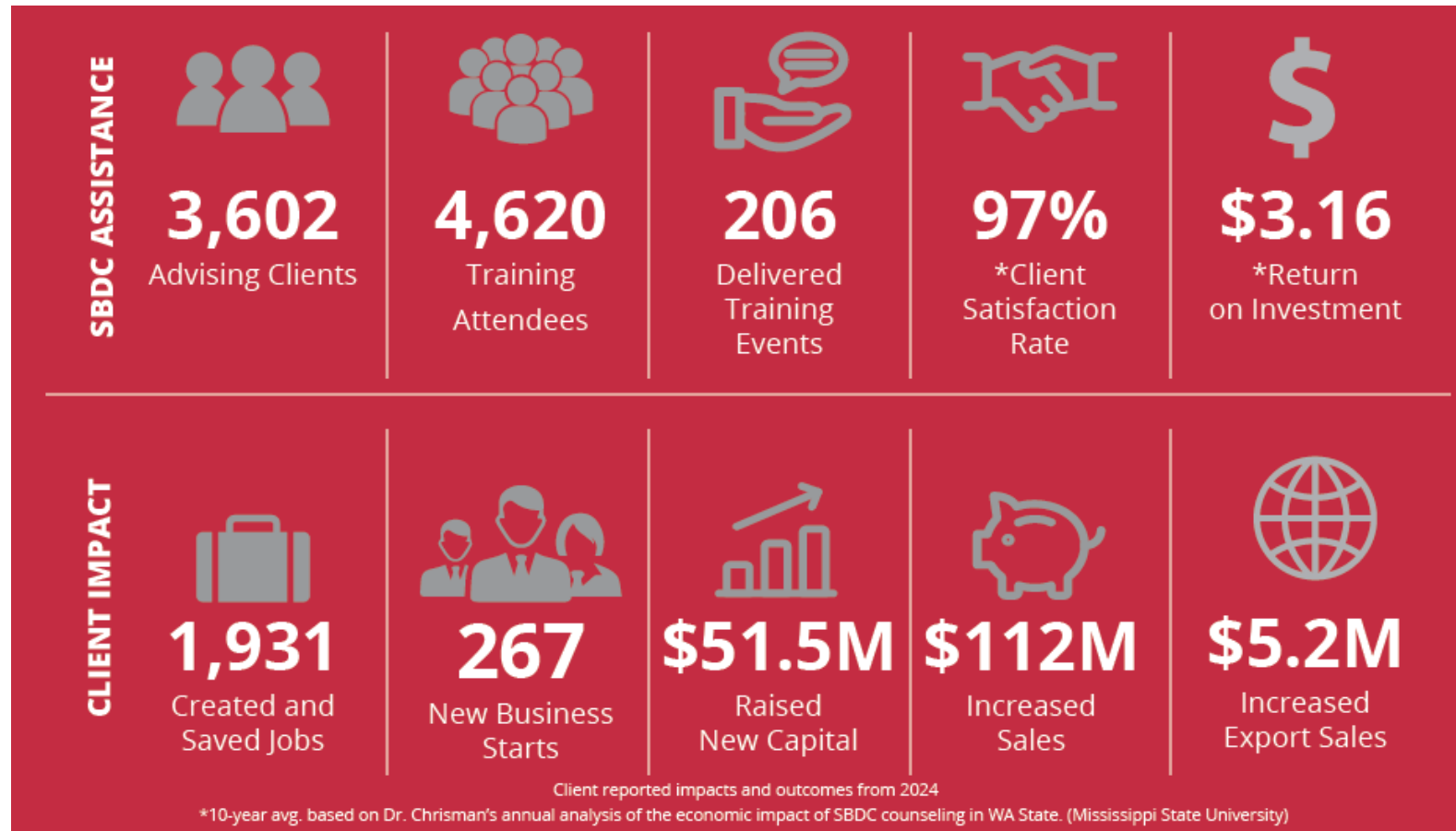


206

Delivered Training Events

Economic Impact

2024 by the Numbers



Economic Impact 10-year Results

Compared to average Washington businesses, Washington SBDC clients increased revenue and created jobs at significantly greater rates than other Washington businesses.

+ **JOB GROWTH** +

8.8% **3.1%**
average SBDC client Washington average

↑ **SALES GROWTH** ↑

18.2% **6.5%**
average SBDC client Washington average

Washington SBDC clients generated
\$8,454,557 of State tax revenue
and **\$2,673,778** of Federal tax
revenue...totaling **\$11,128,637!**



97% of our clients say they
would recommend SBDC
services to others.

10-year avg. based on Dr. Chrisman's annual analysis of the economic impact of SBDC counseling in Washington State. (Mississippi State University)

SBDC Clients



"Sometimes you don't need someone to hold your hand. Sometimes you need someone to challenge you."
— Mari Borrero, co-owner

American Abatement & Demo,
Auburn



"The SBDC has great business coaches. All business owners should avail themselves of SBDC services. It's the only way to learn so much that you need to know. — Wilbur Bautista, co-owner

Acts Pharmacy and Healthcare
Services, Tacoma



"It is like having a personal trainer for your business. Rich's assistance is invaluable." — Susan Basher, owner

SASH Painting and Color
Consulting, Burien

Thank you to our current port partners



What questions do you have?

Contact Information:

Sheryl McGrath, State Director
Sheryl.McGrath@wsbdc.org | 509.358.7894
www.WSBDC.org



The Washington SBDC network, hosted by Washington State University, is an accredited member of America's SBDC. Funded in part through a cooperative agreement with the U.S. Small Business Administration, institutions of higher education, economic development organizations and other public and private funding partners.

Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Email or phone the Washington SBDC.